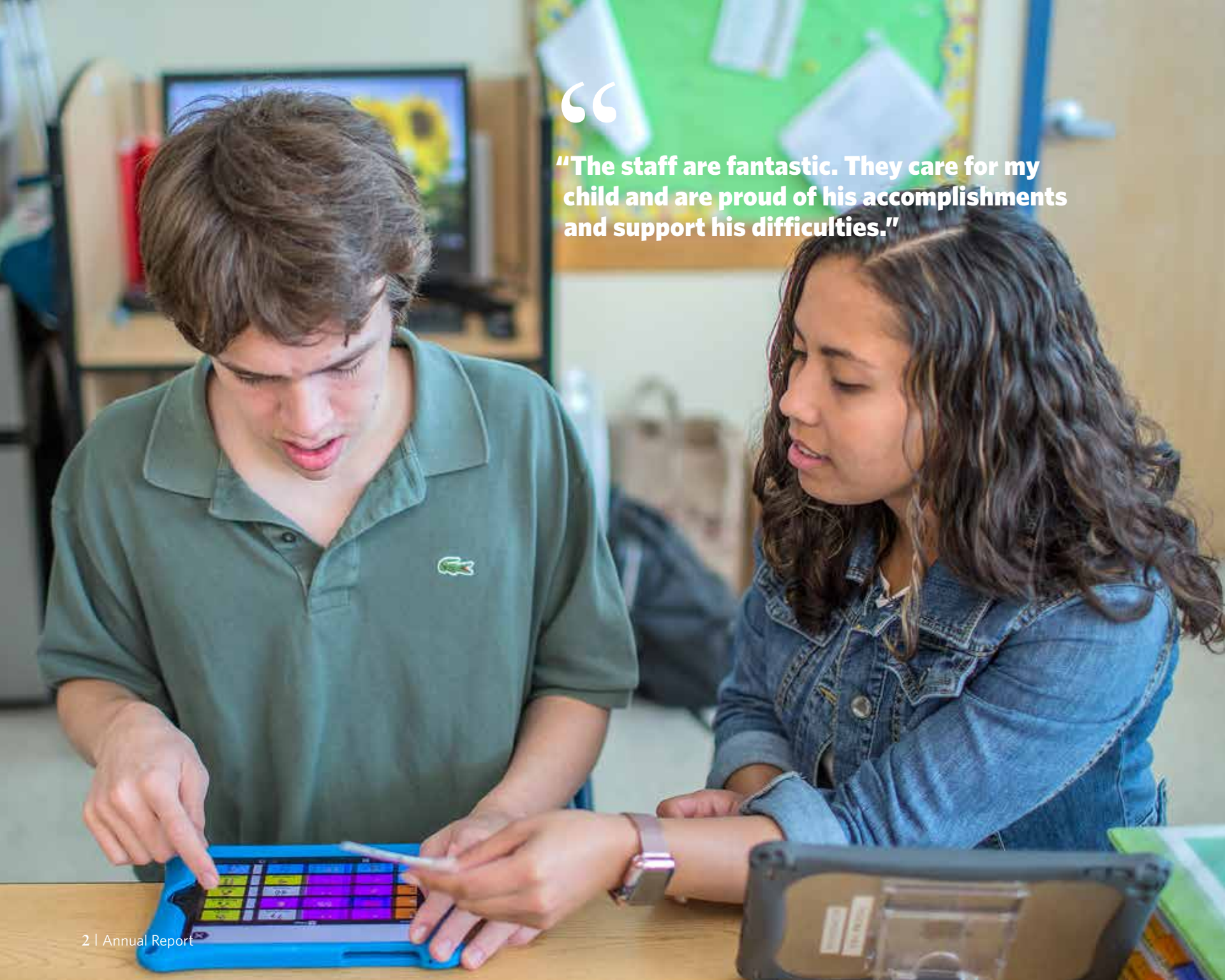




*The New  
England Center  
for Children®*

FY 2019  
ANNUAL  
REPORT





“

**“The staff are fantastic. They care for my child and are proud of his accomplishments and support his difficulties.”**



# WELCOME

*Dear friend,*

I'm pleased to share with you our annual report for fiscal year 2019. This year was successful by many measures and we thank YOU for helping us achieve success. NECC had our fourth consecutive year of more than \$1.5 million in fundraising. We also renovated our gymnasium to improve space and use, hosted 17 international ABA graduate students, graduated 95 teachers from our on-site master's degree programs, and were invited to present 113 research studies across 16 different venues.

We enjoyed tremendous growth in our Public School Services programs. We now provide services and oversight in 70 school districts throughout the Commonwealth as well as in Vermont and New Hampshire. This means that 758 students remained in their local public school and received expert quality services, either through our Consulting or Partner Program Classrooms.

At the same time, we provided professional development training to 633 special education teachers and BCBA's through our ABAplus® online learning platform and other training programs, maximizing resources and disseminating our knowledge to educators near and far.

The organization is in the final year of its current five-year strategic plan, and so we have embarked on developing our vision for the future. Strategic planning means first *listening*. We reached out to parents, donors, corporate partners, and board members. By listening to you, we recognize what we are doing right and where we might adjust.

As we prepare for the future, one thing remains unwaveringly clear: We will never deviate from our commitment to providing the highest quality programs and services to children with autism and their families.

A handwritten signature in black ink that reads "Vincent Strully". The signature is written in a cursive, flowing style.

Sincerely,

Vincent Strully, Jr.  
*Founder, President and CEO*

“

**“We have been fortunate to have some of the most compassionate, energetic, dedicated and loving teachers during our time at NECC. They have embraced him and truly made his time in the residential program seem like his home away from home.”**



## CONTENTS

- 3 | Welcome from Vincent Strully, Jr.
- 6 | Our Mission and Our Vision
- 7 | A Brief History of The New England Center for Children
- 8 | What We Do
- 11 | Leadership and Board of Directors
- 12 | Where We Are
- 14 | Focusing on a Child's Future
- 15 | Focusing on Our Employees' Futures
- 16 | Annual Fundraising Events
- 17 | Children of Promise Gala
- 18 | Leadership Support from Foundations and Corporations
- 19 | Annual Giving Donors
- 22 | Financials

## OUR MISSION

To transform the lives of children with autism through education, research, and technology.

## OUR VISION

To be the global leader in the provision of effective, evidence-based educational services for the millions of underserved children with autism and their families.



“

**“I especially like the family services department and their attention and dedication to helping my son become more successful outside of the school environment.”**

# A Brief History of The New England Center for Children

The New England Center for Children has been transforming the lives of children with autism worldwide for more than 40 years.

**1975**

Vinnie Strully, Dudley Orr, and John Pangburn found the Efficacy Research Institute (ERI) in Taunton and hires Kathy Foster. The school starts with 6 students.

**1978**

Dr. Paul Touchette establishes the research program.

**1986**

The New England Center for Autism (NECA) school opens in Southborough.

**1992**

NECA enters into first alliance to provide master's degrees.

**1997**

First private program established in the Middle East.

**1999**

First Partner Classroom established in the Ashburnham Public School.

**2007**

NECC opens school in Abu Dhabi.

**2008**

Michael S. Dukakis Aquatic Center opens.

**2016**

John and Diane Kim Autism Institute opens.

**1980**

ERI takes over Spear Education Center in Framingham and becomes ERIF.

**1984**

First fundraising event held at Boston Pops.

**1985**

First professional research article published in *Journal of Applied Behavior Analysis*.

**1993**

Dr. Gina Green appointed as NECA's Director of Research.

**1994**

Eunice Kennedy Shriver Center lab opens at NECA.

**1995**

NECA becomes The New England Center for Children.

**2000**

NECC receives National Award for Model Professional Development from U.S. Dept of Education.

**2003**

First lesson published in Autism Curriculum Encyclopedia® (ACE®).

**2005**

NECC receives SABA Award for Enduring Programmatic Contributions in Behavior Analysis.

**2017**

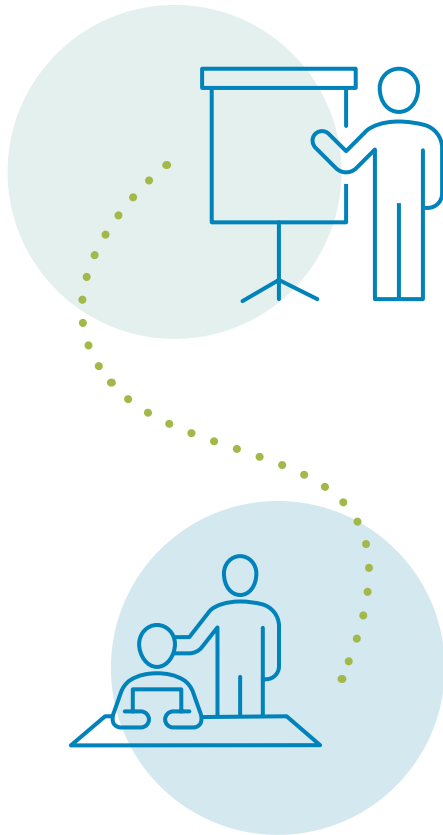
NECC receives SABA award for International Dissemination of Behavior Analysis.

**2019**

NECC graduates its 1,500th master's level staff from its on-site graduate training partnerships.

# WHAT WE DO

At The New England Center for Children® (NECC®) we provide caring, compassionate, effective ABA programs and services. Children with autism have a broad range of ability levels. We consider each child's unique learning style before developing a realistic plan to foster individual achievement, self-esteem, and personal independence.



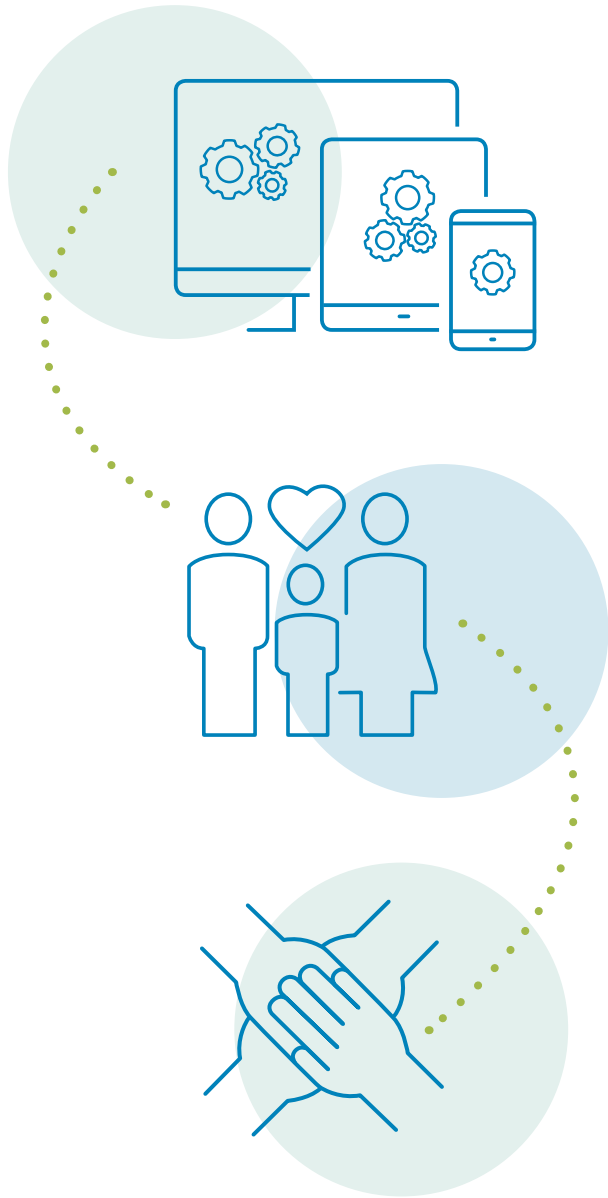
## TEACHER TRAINING

NECC is committed to training and teaching the next generation of autism educators. We provide staff with initial training, ongoing professional development, and graduate program opportunities, at minimal to no cost. Some will stay at NECC to grow their career while others will move into the broader community to work in public schools or start their own programs.

## STUDENT EDUCATION

Our comprehensive range of services includes home-based, day, and residential programs; partner classrooms in public school systems; consulting services; and autism curriculum software for teachers. Our team of highly trained educators are equipped to deliver effective programs in public schools and agencies.





## RESEARCH AND TECHNOLOGY

The John and Diane Kim Autism Institute is home to our research center, where we study effective teaching techniques for children with autism. This data is published in top peer-reviewed journals and is also directed into the ACE® ABA Software System, our autism curriculum used by educators around the world.



## FAMILY SUPPORT

We support families through orientation, training, and open communication about progress, challenges, and achievements. We run special programs, activities, and support groups to help parents and siblings spend quality time together in a safe and supported environment.

## OUTREACH

Through media and government relations as well as a portfolio of special events, we increase support, raise awareness, and grow our network of compassionate advocates. These activities expand NECC's reach, supporting better education and treatment options for children with autism.



“

**“Incredible trained staff and all so personable, responsive, caring, supportive, and professional.”**

“

**“I appreciate the consistency provided across settings and the constant communication and willingness to adjust things when I feel that they’re not working.”**



## LEADERSHIP

Vincent Strully, Jr., *Founder, President and CEO*

Kayla Abeling, MEd, BCBA, LABA, *Executive Assistant to the CEO*

Michael S. Downey, MBA, CPA, *Executive Vice President and Chief Financial Officer*

Catherine M. Welch, MEd, *Executive Director - Southborough*

Jared Bouzan, MEd, *Chief Development Officer*

Nicole Gardenier, MS, BCBA, *Executive Director, ACE ABA Software System*

Amy Geckeler, MS, BCBA, *Executive Director of Global Consulting*

Daniel Gould, PhD, BCBA-D, *Executive Director - Abu Dhabi, UAE*

Cammarie Johnson, PhD, BCBA-D, LABA, *Director of Education Services*

Susan Langer, MS, BCBA, LABA, *Chief Program Officer*

Bethany McCann, Esq., MEd, *Director of Enrollment and Family Support*

Rachel McGrath, PHR, SHRM-CP, *Director of Human Resources - Southborough*

Heather Morrison, MS, BCBA, LABA, *Director of Administration*

Meghan Reidy, MS, *Assistant Director of Administration*

Jessica Sassi, PhD, BCBA-D, LABA, *Clinical Director*

Darcie Stawinski, MSA, CPA, *Director of Finance*

## BOARD of DIRECTORS

Vincent Strully, Jr., *Founder, President and CEO*

John Y. Kim, *Chair of the Board*

Lisel Macenka, *Vice Chair of the Board*

James C. Burling, Esq., *Director*

Governor Michael S. Dukakis, *Director*

Marco Farsheed, *Director*

Neal J. Faulkner, *Director*

Katherine E. Foster, *Director*

Yie-Hsin Hung, *Director*

Harry M. Hutson, Jr., *Director*

Elizabeth Wetherbee Klein, *Director*

Alan Lobovits, MD, *Director*

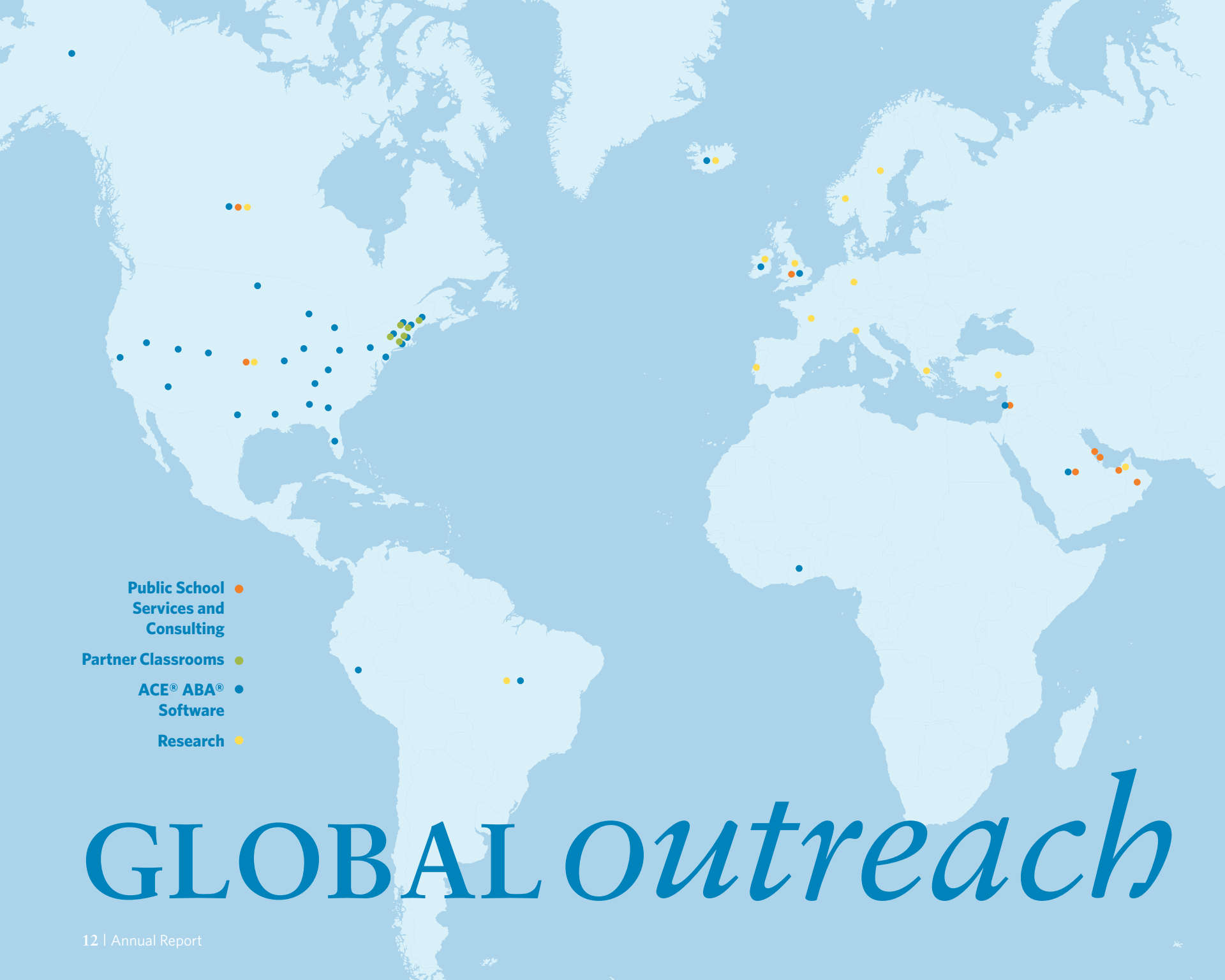
RoseAnn Lovely, *Director*

Ben Niedermeyer, *Director*

Rabbi Jonah Pesner, *Director*

Stuart M. Rose, CPA, *Director*

Daniel Saul, *Director*



Public School  
Services and  
Consulting



Partner Classrooms



ACE® ABA®  
Software



Research



# GLOBAL *outreach*

“

**“NECC’s offerings are so broad — there is nothing I’ve asked about that they won’t help with, from self-help care, to academic challenges, to behavior modification, to home skills — the program is very inclusive and teachers are willing to help with all challenges.”**

## WHERE WE ARE



### *NECC and Abu Dhabi Programs*

**806** Students



### *Public School Services and Consulting*

**758** Students in 70 school districts

**6** States: MA, NH, VT, ME, CT, NY

**10** Countries (currently receiving services):  
Bahrain, Canada, India, Lebanon, Oman,  
Qatar, Saudi Arabia, USA, UK, UAE



### *Mohammed bin Rashid Center for Special Education (MRC-NECC)*

**212** Students



### *ACE® ABA Software System*

**8,000** Students served by ACE®

**13,135** Students since its inception

**28** States

**13** Countries



### *Research*

**6** Research articles published

**286** Total research articles to date

**113** Research presentations

**2,441** Total research presentations to date



### *Training*

**74** Interns

**95** Graduate degrees earned by NECC teachers

**377** Staff enrolled in graduate degree programs

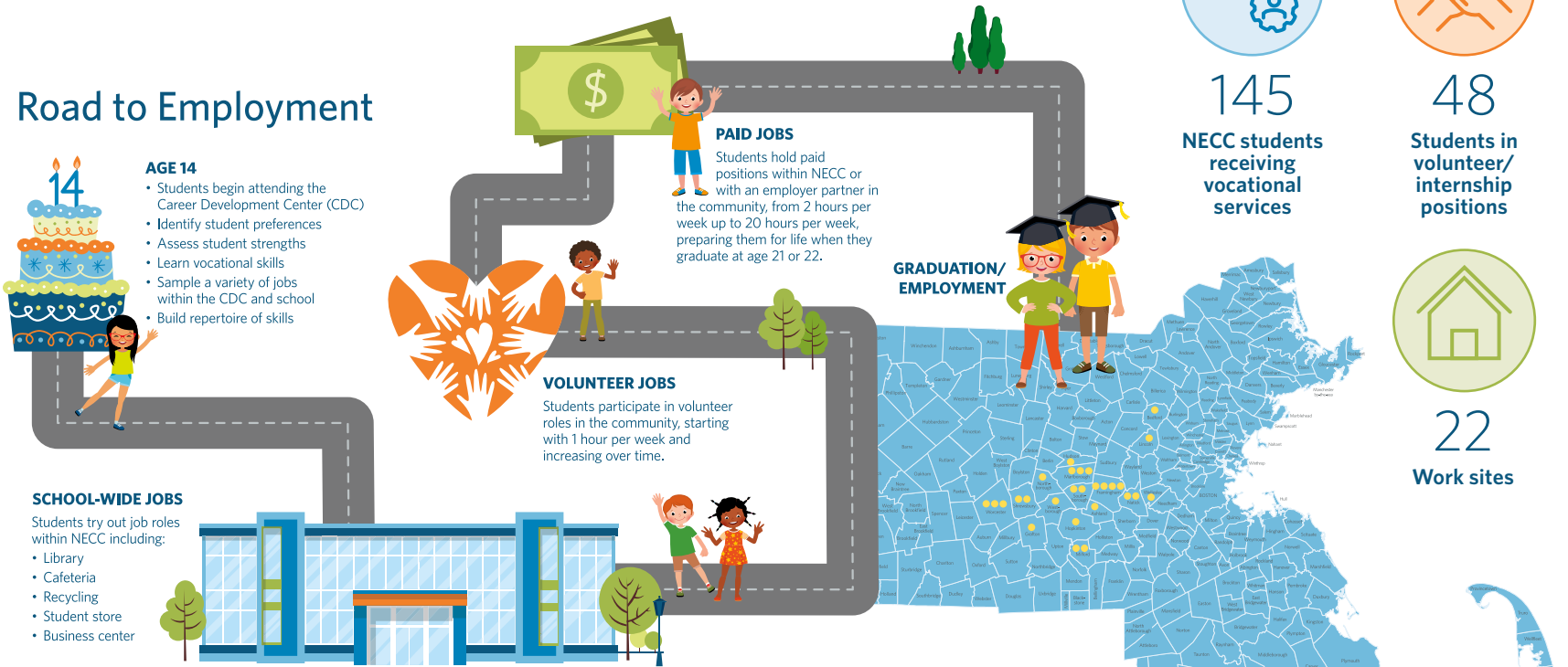
**633** Professionals received training by NECC staff

# FOCUSING ON A CHILD'S FUTURE

Part of a child's educational experience includes preparation for employment by exploring their interests and providing appropriate training. Working is good for health and wellbeing: It builds confidence and self-esteem, gives a sense of pride, identity, and personal achievement; increases opportunities for social interaction; and provides financial rewards.

Working leads to greater independence and an improved quality of life. In FY19, NECC had:

## Road to Employment



### Participating Organizations:

Ashland Thrift Shop  
Beaumont Rehabilitation and Skilled Nursing Centers  
Brookhaven Hospice  
Buddy Dog Humane Society, Inc.  
Chestnut Hill Farm  
Community Harvest Project

Drumlin Farm  
Ecotarium Museum of Science and Nature  
Encompass Fitness  
Framingham Public Library  
Habitat for Humanity  
Homecare and Hospice at MetroWest Medical Center

J. White's Automotive  
Mass Audubon  
MetroWest Humane Society  
Milford Senior Center  
Natick Service Council  
News America Marketing  
Old Navy  
Pet World

St. Anne's Thrift Shop  
Starbucks  
Sun Life Financial  
TJ Maxx  
Walgreens  
Wegmans  
Whole Foods  
Worcester County Food Bank

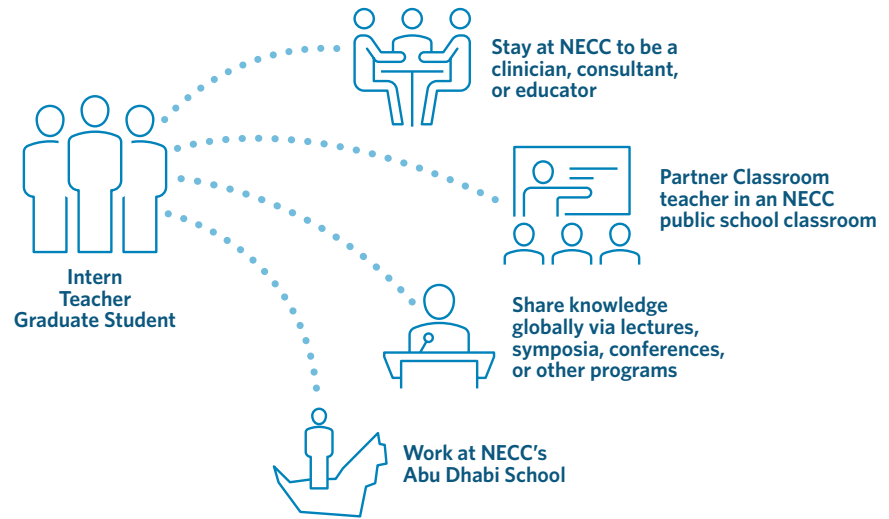


# FOCUSING ON OUR EMPLOYEES' FUTURES

NECC has trained thousands of professionals who are now providing state-of-the-art care and services worldwide, whether through consulting, teaching, or their own programs. Many complete a graduate degree in special education or ABA and stay at NECC for their entire career, while others move on to help children with autism around the world.



## Career paths at NECC



NECC and MRC-NECC together comprise:

 330 master's level staff

 19 PhDs

 186 BCBA's

# ANNUAL FUNDRAISING EVENTS

Fundraising events throughout the year provide important financial resources to improve the school and residences, and provide supplies, equipment, and opportunities for our students. We are grateful for the 2,000 individuals who participated in one of NECC's six major fundraisers during the year.



**TEAM NECC  
FALMOUTH  
ROAD RACE**  
August 2018  
Raised \$20,905

Caroline Fearnley  
Michael Gaughran  
Jessica Gutfleish  
Courtney Howe  
David Klein  
Lori McKenna  
Matt McKenna  
Emily McKenna  
Lauren Wallis  
Elizabeth Wright

**THE "MIKE" GOLF**  
August 2018  
Raised \$89,830  
Supported by Mike and  
Lori McKenna

**CHILDREN OF  
PROMISE GALA**  
November 2018  
Raised \$779,806

**TEAM NECC  
BOSTON MARATHON**  
April 2019  
Raised \$51,474

Stella Adu-Gyamfi  
Joseph Byron  
Hannah Krueger  
Marna Meltzer McMorris  
Edward Pearson

**5K WALK/RUN  
FOR AUTISM**  
May 2019  
Raised \$246,437

**CARLOS PLACIDO  
DUNKIN' GOLF  
CLASSIC FOR AUTISM**  
June 2019  
\$194,820



★ ★ ★ ★ ★  
**THANK YOU**  
★ ★ ★ ★ ★

## 2018 CHILDREN OF PROMISE GALA

*Gala Proceeds Support Health and Wellness:  
Inspiring healthy bodies and minds*



All children need guidance on personal fitness, health, and wellness. At NECC, our gymnasium is full of adapted equipment so that every student, of every ability, has access to exercise opportunities and motor skill development.

At the 2018 Children of Promise Gala, a special appeal was made to support a full renovation of our existing gymnasium space, including new flooring, paint, an A/V system, basketball and volleyball courts, treadmills, stationary bikes, and adaptive tricycles, kettlebells, and much needed storage. Guests responded in a big way — collectively donating \$116,000 for the effort.

\$779,806 total dollars raised at the 2018 Gala, a 6% increase over 2017.

*\*The 2018 Gala took place in FY19. The 2019 Gala will be reflected in the FY20 Annual Report.*

### HONOREES

#### **Community Autism Champion**

Allen & Major, Inc.

#### **Outstanding Alumnus**

William Green

#### **Educator of the Year**

Jacqueline MacDonald, PhD,  
Regis College

# WE ARE GRATEFUL FOR LEADERSHIP SUPPORT *from Foundations and Corporations*

Few foundations have made as lasting an impact at NECC as DCU for Kids. For more than a decade, DCU for Kids has supported NECC programs and initiatives, from enhancements for the ACE® to Health Services to Field Day and other student activities. Most recently, they provided resources to update educational technology at the Center.

A generous grant in 2019 enabled the purchase of full-feature communication devices, a dozen simple, single-switch communication devices, and iPads to be used by individual students in classrooms and in vocational training throughout the school. For our vocational students especially, these devices are necessary to organize their work tasks into sequential steps. We use several different apps to break down the jobs into simple instructions that students can work through. At the same time, their communication devices enable them to say things like “How can I help you?” or “Have a nice day!”



## *Corporate and Foundation Supporters \$5,000+*

A.C. Dispensing Equipment, Inc.  
Andrade Management  
Batista Worcester Network  
Beasley Media Group  
Bernkopf Goodman LLP  
Blue Cross Blue Shield of MA  
Brendon Properties  
Brown & Brown of Massachusetts, LLC  
CarGurus, Inc.  
Citizens Bank  
DCU for Kids  
DEKK Group, LLC  
Deyo Family Charitable Fund  
Erland Construction, Inc.  
Ernst & Young  
Freedom CAD Services, Inc.  
Gilbane Building Company  
Greenwood Industries  
Hamilton, Brook, Smith & Reynolds, P.C.  
High Quality Landscape Construction, Inc.  
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MacKay Shields LLC  
NEXT for AUTISM  
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The Laurence W. Levine Foundation, Inc.  
The VIYU Foundation  
Tiffany & Co.  
W.B. Mason Co. Inc.

# THANK YOU TO OUR ANNUAL GIVING DONORS

## *Donors of \$250 or more from July 2018 – June 2019*

### **Founder \$25,000+**

Khalid and H.H. Sheikha  
Kholoud Al Thani  
Curtis and Diane Arledge  
Chris and Melissa Beck  
Betsy Dangel and Gary Mitchell  
Tom and Ann Edwards  
Ed and Mimi Fiorentino  
John and Diane Kim  
Elizabeth and David Klein  
Joanne Hidaka and  
Ben Niedermeyer  
Carolyn Pruyne  
Lucia Smigel  
Robert and Michelle Smigel  
Bellanca Smigel Rutter  
Peggy and Glenn Tso

### **Innovator \$10,000-\$24,999**

Stella Adu and  
Edward Adu-Gyamfi  
Stephanie and Simon Butler  
Joseph Byron  
Michael and Dana Dunne  
John L. DuPre' and  
Colleen Lyons Dupre'  
Neal Faulkner  
Brendon and Robin Giblin  
Alla Gordon  
Peter and Margot Hanford  
Yie-Hsin Hung and  
Stephen Farinelli  
Lisel and Mark Macenka  
Mike and Lori McKenna  
Jim McMorris and  
Marna Meltzer-McMorris  
Christine and Ed Pearson  
Vincent Strully, Jr.  
Cathy and Michael Welch

Donald and Melinda Wilson  
Matthew and Dina Wosk  
Pete and Melissa Zorn

### **Benefactor \$5,000-\$9,999**

Thomas and Christine Andrews  
George and Kathleen Austin  
Corey and Nikki Bialow  
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Larry Cetrulo  
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Mike and Kelley Downey  
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Toby and Barb Frey  
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Jackie MacDonald  
Frank and Patricia Nemia  
Tom and Tracey Pacheco  
Robert and Diana Parry-Cruwys  
Stuart Rose and Margie Topf  
The Saul Family  
Jeffrey and Judy Scott  
Bob and Jean Sheridan  
Peter Tyson  
Richard and Shannon Wilz  
Becky Zorovic

### **Patron \$1,000-\$4,999**

Daron Acemoglu and  
Asu Ozdaglar  
Alyssa and Brad Adams  
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Judy Bergman  
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Pete and Christy Christakis  
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John Lawton  
Drew Lawton  
Alan Lobovits and Lisa Rosenfeld  
Rich and Kristen Locke  
RoseAnn and Ray Lovely  
Becky MacDonald  
Bill and Amy Mack



**“NECC has such a positive environment. The staff are all amazing and made me feel so comfortable despite having to make the most difficult decision of my life in placing my son.”**

David Handin and  
Stephanie Carlin  
Chris Higgins and Jill Epstein  
Kevin and Marnie Hoolahan  
Charlie Humber  
Colin and Megan Hynes  
Brian Salvi and Holly Irvine-Salvi  
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Pamela and Stephen Morin  
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Keith and Samantha Newfield  
Patricia Nichols  
Andy OConnell  
Robert and Naomi Odenkirk  
Michael and Louise O'Neil



Gerry and Betsey Orfanos  
 Robert and Lisa Pantano  
 Stephen and Allison Patenaude  
 Caroline Pearson  
 Richard and Amy Pizzi  
 Yvonne and Andrew Pojani  
 Tom and Christine Porell  
 Chris Prazeres



**“NECC makes me feel like we are  
 in the best program for a child  
 with autism.”**

Cherryl Pressley  
 Ron and Susan Prihar  
 Steve Prior  
 Charles and Monika Ramondo  
 Michael and Deborah Rich  
 Paul and Marybeth Riley  
 Andrew and Aviva Robinson  
 Edward Rossi  
 Jean and Sam Rounseville  
 John and Ann Rounseville  
 Ronald Runstein  
 Brett and Lisa Russ

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 Skip and Joanne Saccone  
 Jonathan and Jess Seaver  
 Ray Senkowski and Nancy Victory  
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 Steven and Gwen Yacht  
 Keith Yandle  
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 Mary Petricone  
 Andrew Zimmerman and  
 Susan Connors

***Supporter \$250-\$999***

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Cammarie Johnson  
Shruti Kabadi  
Holly and Jerome Kampler  
Maureen Kelly  
Trisha Kennealy  
Jeffrey and Emily Kenniston  
Elizabeth Kensinger  
Susan Kerley  
Andrew Kim  
Linda Klein  
Ercan Korkmaz  
Lemlem Korkmaz  
Ericka Kostka  
Zubeen and Anahaita Kotval

Crissy Kowalski  
Andrea Krantz and  
Harvey Sawikin  
Ashley Kucharski  
Sue Langer and Benjamin Keehn  
Thomas Lauzon  
Annette Lazili  
Daryl and Jaclyn Leland  
Phil and Susan Leonard  
R. Adam Levy  
Erik and Susan Littlejohn  
Mark Lonergan  
Mike Lopez  
Joan Louden-Black  
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Cormac Macmanus  
Dennis and Kelly MacMullin  
Arlene Maidman  
Kait Maloney  
Joseph Maraia  
Dominique Maribett and  
Francis Perry  
Tom Marra  
Paul Mcanulty  
Bethany and Michael McCann  
Kelly McConnell  
Gerald and Suzanne McCullough  
Steve and Donna McDonald  
Bob and Suzanne McDonald  
Beth and Ken McGonagle  
Matt and Alison McGowan  
Rachel and Tim McGrath  
Karen and Tom McGuire  
Kyla McHaffie and  
Matthew Cotter  
Will and Michelle McKendall  
Bethany McNamara  
Sandy McQuade  
Michael Meek  
William Mercer  
Jane Meyer  
Rob and Maureen Meyering  
Erin Michaud  
John Mino  
Jeffrey Mittleman  
Heather Morrison  
Jeff and Sarah Morrison

Michael and Kimberly Morrissey  
Katherine Morrissey  
Christine Morse  
Tom and Kacey Muldoon  
Sean Mullally  
Paul Muller  
Greg Munroe  
Allison and Jim Murphy  
Peter Murphy  
Robert Murray  
Joseph Murray  
Bob and Beth Nahill  
Robert and Marianne Nemon  
Jay and Stephanie Newman  
Craig Nichols  
Christine MacManus  
Utah Nickel  
Fatoumatta Njie-Jallow  
Larry Nyborn  
Mathew and Margaret O'Brien  
Daniel and Mary O'Brien  
Shawn and Jacquelyn O'Brien  
Emer O'Connor-Keller  
Ellen O'Dea  
Eric and Linda Osserman  
Senate President Karen Spilka  
Ross Parr  
Timothy Partridge  
Mary Ellen Parzych  
Phyllis Pearson  
Steve Peck  
David and Marlene Persky  
Rabbi Jonah Pesner and  
Ms. Dana Gershon  
Mary Petty  
Stephanie Pierce  
Andrew Plourde  
Joshua Potvin  
Hillary and Mark Price  
Archibald Reid  
Meghan Reidy and  
Joshua Schullman  
Sue Dacey and Tina Render  
Divino Ribeiro  
Maurice Richard  
Janice Richmond  
Scott and Kristin Richmond  
Maria Romero  
Justin Rosen

Steve and Betsy Rosen  
Jill DeBender and Joyce Rosenfeld  
Michael Rosenfeld  
Meredith and Alan Rosoff  
Stephen Rossetti  
Linda and Jim Rutkosky  
Sorrel and Noel Ryan  
Edgardo and Sharon Saavedra  
Jonathan and Stacey Sacks  
Jonpaul and Sara Sallese  
Derek Sam and Anita Nartey  
John Sapone  
Jessica and Slim Sassi  
Laura Schnaible  
Jay Secor  
Graham Seed  
Brian and Anne Shea  
Jason Shinder  
Mike Shoemaker  
Kristen Sidman  
Marion Siltanen  
Robert Silva  
Stephen and Julie Smigel  
Peggy Smith  
Bruce Spenadel  
David Spillane  
Darcie and Adam Stawinski  
David and Sharon Steadman  
Michael Steinkrauss  
Julie Stine  
Phil and Rachel Strauss  
Carl Sutera  
Isaura Tavares  
David and Kimberly Todesco  
Tracey Toran  
Steven Tower  
Nigel and Joanna Travis  
Scott Trinque  
Angela Tsai  
Nancy Tso  
Kevin and Laura Twilliger  
Stefanie Upshaw  
Eduardo and Maribel Vazquez  
Ali and Jesse Vennard  
Kimberly Walter  
Shannon Ward  
Christy Warner  
Jennifer Warrell



Becky Weber  
Collin Weiss  
Brian Whelan  
Jared White  
Daniel and Lisa Wickey  
Mindy Wilensky Longpre  
Laura Wilhelm  
Tim Williams  
Howard and Candice Wolk  
Steven Brand and Bella Wong  
Francis Wynne and  
Helen Edwards  
David Yazbek  
Christine Younes  
Beth and Neil Young  
Jonah and Ellen Zimiles  
Jeremy Zorn  
Papa and Nancy  
Sasa Zorovic



# FINANCIALS

FY19 Donors **3,089**

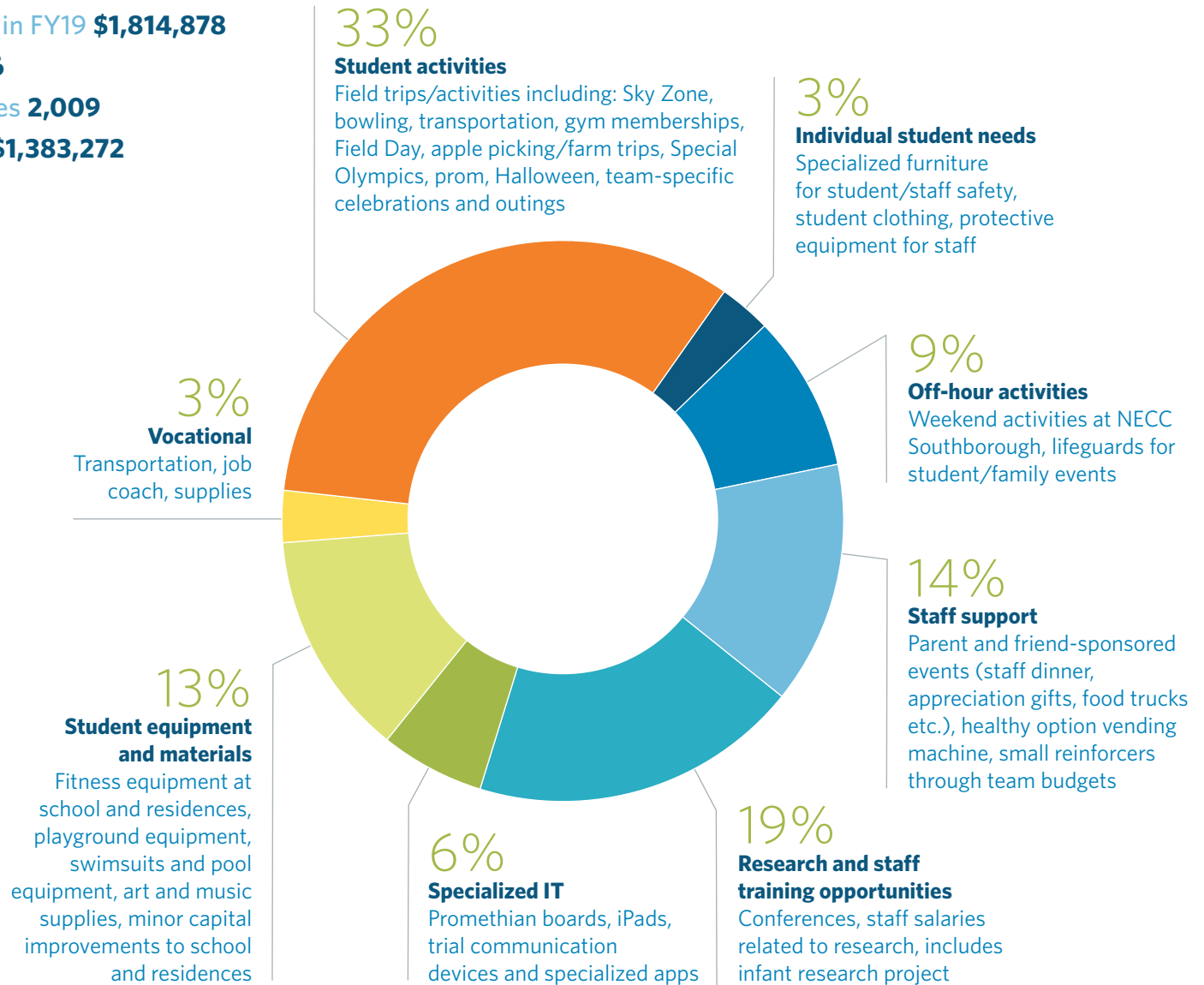
Donations Received in FY19 **\$1,814,878**

Fundraising events **6**

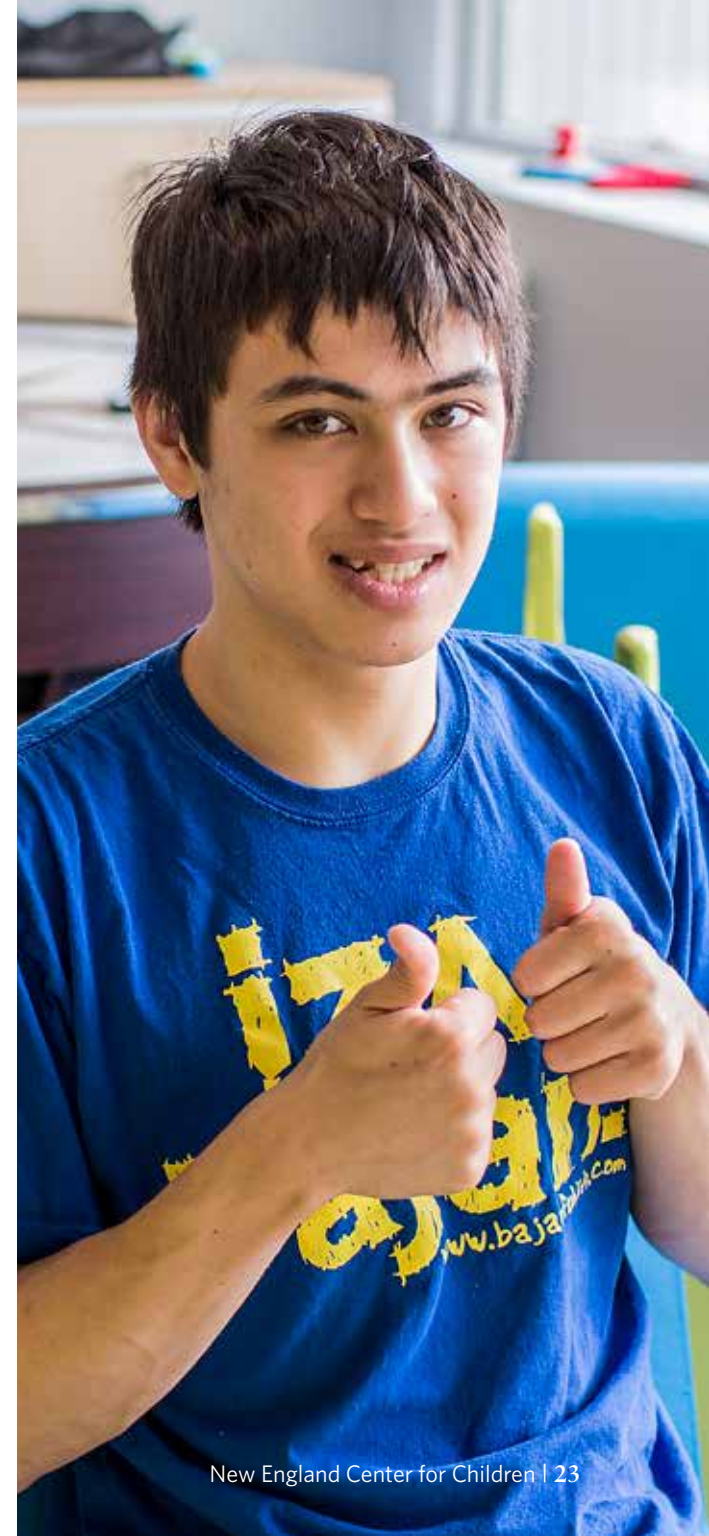
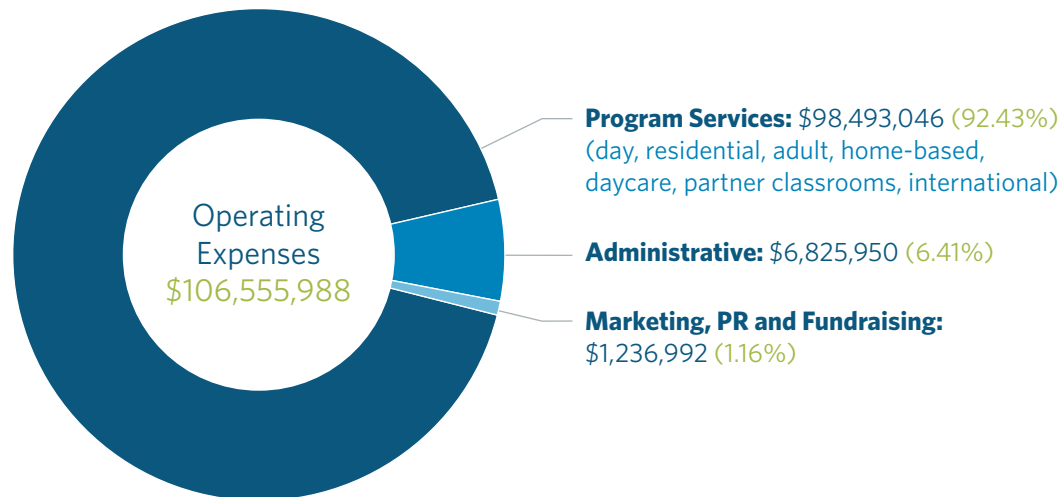
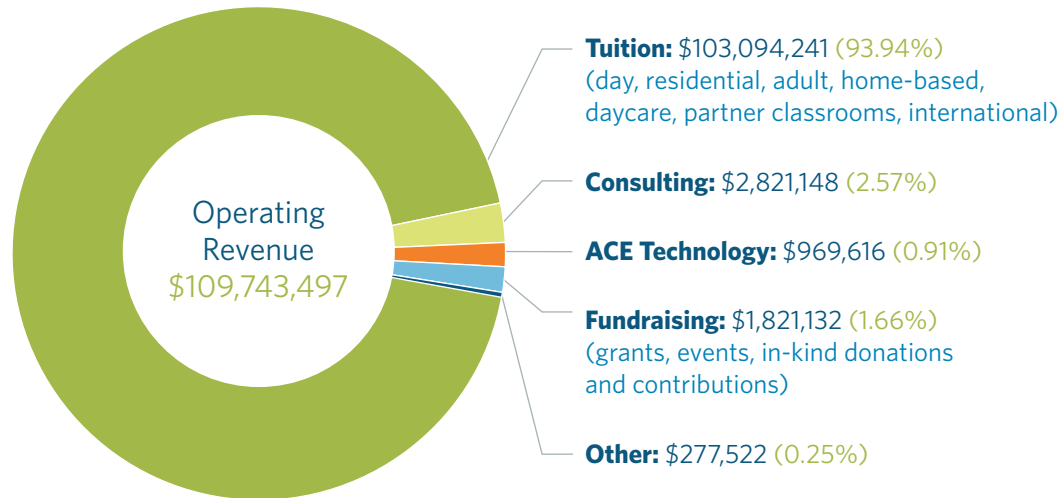
Total Event Attendees **2,009**

Total Event Dollars **\$1,383,272**

## FY 2019 Annual Fund Allocation



## FY 2019 Consolidated Financial Statement





The New England Center  
for Children®  
*Autism Education and Research*

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