

Dear friend,



Welcome

VINCENT STRULLY, JR

PRESIDENT AND CEO

You, our donors, gave in record numbers in fiscal year 2018 (FY18). Thanks to your support, we exceeded our goals and many positive outcomes were achieved. We served more than 500 children in day and residential programs on our campuses in Southborough and Abu Dhabi and through home-based services. We're helping hundreds more in public school classrooms throughout New England, and thousands more through our ACE® ABA Software System, which we continually improve via our research on how children with autism learn.

In FY18 we renewed our agreement with our Abu Dhabi School, expanded our global consulting services, graduated our 1,420th master's degree teacher from our on-site graduate programs, and were recognized in national publications for our vocational work. We hosted 64 interns−18 from overseas, initiated the replication of a research study identifying symptoms of autism in babies, and launched an online professional learning platform, ABAplus™.

The number of children and families helped, the professionals trained, and the dollars raised are impressive, but the social impact your dollars have made is truly astounding.

The need for qualified educational professionals remains large. We work hard to fulfill that need by continuing our on-site master's and doctoral programs, at little to no cost to our staff. The New England Center for Children® (NECC®) operates much like a teaching hospital, and when well-educated, experienced, confident teachers leave NECC they provide services in public schools and some have gone on to start effective programs in other parts of the world including Ghana, Brazil, and Iceland, furthering our vision to disseminate our knowledge far and wide.

Our vocational training program continues to excel, too. In the general population, the number of people with autism who are employed remains low. Yet in FY18 we had 148 students of employable age engaged in vocational training or working in the community at more than 20 different job sites.

You may have read *The New York Times* article about Jeanine, a former NECC student who has been working at Sun Life for more than two decades. Jeanine lives in a group home, enjoys her work, manages her budget, and contributes to society. Her story shows the direct impact vocational training and life skills development can have on a person with autism.

Throughout this annual report you will see quotes from NECC families and benefactors on how they describe NECC in their own words. We're proud of how others see us, and you should feel proud, too. Your support directly affects the meaningful work we do.

Thank you for being part of the NECC community, and for helping children and families with autism.

Vincent Study

Vincent Strully, Jr. *President and CEO*



Contents

- 3 | Welcome from Vincent Strully, Jr.
- 5 | Contents
- 6 | Our Mission and Vision
- 7 | Leadership
- 8 | Programs and Services
- 10 | Global Outreach
- 13 | Corporate and Foundation Support
- 14 | Children of Promise Gala
- 15 | Annual Fundraising Events
- 16 | Annual Giving Donors
- 20 | Research
- 21 | Why We Need You
- 22 | FY18 Annual Fund Allocation
- 23 | FY18 Consolidated Financial Statement

Our Mission: TO TRANSFORM THE LIVES OF CHILDREN WITH AUTISM WORLDWIDE THROUGH EDUCATION, RESEARCH, AND TECHNOLOGY

We are committed to helping children with autism acquire the skills they need to maximize their independence. NECC provides comprehensive services to help children with autism at every stage: home-based, day, and residential programs, partner classrooms in public school systems, consultation, ABA curriculum software for schools and organizations, and ongoing research on educational best practices.

Our Vision: TO BE A GLOBAL LEADER IN THE PROVISION OF EFFECTIVE, EVIDENCE-BASED EDUCATIONAL SERVICES FOR THE MILLIONS OF UNDERSERVED CHILDREN WITH **AUTISM AND THEIR FAMILIES**

We will:

- educate teachers and parents around the world so that they may benefit from the knowledge and methods developed at NECC
- use the power of technology to help teachers and families transform the lives of children with autism
- · define our future success by the number of children being served by our curriculum
- · bring help to hundreds of thousands of children and their families, and give hope to millions

We strive to be at the forefront of conducting and publishing research to further the understanding and treatment of autism and related disabilities and will use only those methods that show results. Science is consistent in showing that early, intensive instruction using the methods of applied behavior analysis helps children with autism learn and reach their maximum potential.







Connect with us





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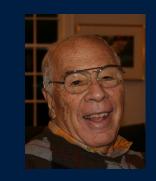
Bethany McCann, Esq, MSEd Director of Admissions

PHR, SHRM-CP Director of Human Resources



In Memoriam **RENEE MANSFIELD** 1957-2018

Renee was an extraordinary person and friend, and a devoted colleague at NECC for many years, most recently serving as Executive Director of the ACE®. Everyone who knew her described her as a pleasure to be around. Renee joined NECC in 1980 as a clinical specialist. Over the years she served in many roles, including in the preschool and family services department before focusing on bringing the ACE to market. Renee was integral in establishing the ACE department and, ultimately, in the ACE's success. She is deeply missed.



In Memoriam MARVIN "MICKEY" GELLER, ESQ. 1926-2018

Mickey was a founding member of the NECC Board of Directors, joining in the late 1970s when his daughter began receiving NECC services. He was an ardent supporter of the program, and often noted that NECC made his family's challenges with autism manageable. He was an attorney and a proud advocate for children with intellectual and developmental disabilities. Mickey passed away on April 13, 2018, at age 91, and served on the Board until his passing.

6 | ANNUAL REPORT THE NEW ENGLAND CENTER FOR CHILDREN 7

"CRITICAL ORGANIZATION HELPING THOSE WITH AUTISM, PARENTS AND CHILDREN, LIVE **FULFILLING LIVES."**



For Families

Home-based Programs Day and Residential Programs Parent Education Support Groups Family Recreation

For Educators

ABAplus™ Online Continuing Ed On-site Workshops CALM[™] Crisis Training Graduate Programs* Professional Development* *NECC staff only

For Schools



Partner Program Classrooms

Cooperative Classrooms Consultation Evaluation Staff Training ACE® ABA Software System





109 LICENSED TEACHERS

7,500

STUDENTS AND TEACHERS UTILIZED THE ACE



43 PARTNER PROGRAM CLASSROOMS



109 ABAPLUSTM COURSE ENROLLEES

680 STUDENTS SERVED IN SOUTHBOROUGH AND ABU DHABI PROGRAMS

391 STAFF ENROLLED IN GRADUATE PROGRAMS

55 ACTIVE RESEARCH PROJECTS



PUBLISHED

PEER-REVIEWED ARTICLES

(10 CURRENTLY IN PRESS)

17 RESIDENTIAL GROUP HOMES



148

STUDENTS LEARNED VOCATIONAL SKILLS IN SOUTHBOROUGH

28

IN ABU DHABI

STAFF CREDENTIALS INCLUDE

535

WITH A MASTER'S DEGREE, PHD OR BCBA®

CERTIFICATION

1,06017 STAFF FROM 15 STATES

AND 10 COUNTRIES, INCLUDING THE PHILIPPINES, ICELAND, SUDAN, MALAYSIA, GHANA, IRELAND, LIBERIA, CANADA, US AND UAE

40

EVENTS FOR STUDENTS AND FAMILIES

148

PRESENTATIONS (128 NECC SOUTHBOROUGH, 20 ABU DHABI)









"AN AMAZING SCHOOL THAT HAS BEEN ABLE TO NOT ONLY HELP STUDENTS WITHIN ITS WALLS BUT NOW STUDENTS THROUGHOUT THE U.S. AND WORLD."

Campuses

Southborough, MA, and Abu Dhabi, UAE

Consulting

United States, England, Iceland, Kuwait, Qatar, United Arab Emirates, India, and Saudi Arabia

• Partner Classrooms

Massachusetts, Vermont, New Hampshire, Connecticut, and Maine

\circ ACE® 12 Countries

United States, Argentina, Canada, England, Ghana, Iceland, India, Kuwait, Qatar, Saudi Arabia, United Arab Emirates, and Bahamas

Interns

From Ireland, England, United Kingdom, Spain, and Mexico

• Research Presentations

United Arab Emirates, France, Saudi Arabia, Ireland, United States, Finland, and Jerusalem

• ABAPlusTM Learners

Massachusetts, Colorado, Connecticut, Michigan, New Hampshire, New Jersey, New York, California, Louisiana, and Ohio



New for 2018

NECC-ABU DHABI GETS A NEW NAME TO BETTER REFLECT THE UAE'S GROWING EXPERTISE IN AUTISM EDUCATION, THE MOHAMMED BIN RASHID CENTER FOR SPECIAL EDUCATION, OPERATED BY THE **NEW ENGLAND CENTER FOR CHILDREN WAS** OFFICIALLY RENAMED IN SEPTEMBER.







WE ARE GRATEFUL FOR LEADERSHIP SUPPORT FROM Corporations and Foundations

The Constance O. Putnam Foundation has made a lasting impression on NECC through their investment in our programs and services in Southborough. Most recently, their support brought a new traverse climbing wall to the playground that has been long-desired by students and staff. Our adapted physical education department has designed lesson plans using the climbing wall to target skills and meet objectives in our students' individualized education plans. Gains are being made in balance, muscle strength, motor planning, and concentration. During leisure time, students of all ages and abilities enjoy the colorful apparatus and the challenge it provides.

In addition to the climbing wall, funding from the Constance O. Putnam foundation outfitted our 195 Special Olympic athletes with new uniforms and equipment appropriate for the season and team. Not only have these things helped prepare our athletes for competition and fostered teamwork, our kids show improved confidence and joy when they arrive at competitions and compete. Special Olympics is such a powerful experience for children with autism and other disabilities and it's some of our families' favorite days of the year. We are so grateful for Constance O. Putnam Foundation's commitment to helping children with autism grow and thrive.

Corporate and Foundation Supporters (above \$5,000)

A.C. Dispensing Equipment, Inc. Andrade Management Blue Cross Blue Shield of Massachusetts Brown & Brown of Massachusetts, LLC Carrington Charitable Foundation Citizens Bank Comprehensive Benefit Administrators Constance O. Putnam Foundation DCU for Kids DEKK Group, LLC Delta Maintenance & Landscape, Inc. Devo Family Charitable Fund Dunkin' Brands, Inc.

Erland Construction, Inc. Ernst & Young Eversource Energy Franklin Pierce University Greenwood Industries GTI Properties Hamilton, Brook, Smith & Reynolds, P.C. High Quality Landscape Const., Inc. Investment Properties, LTD. iRobot Corporation MacKay Shields LLC Marcovich, Mansour & Associates, Inc. Turner Construction Co. Music Drives Us

NCR Corporation NEXT for AUTISM, Inc. Robell Research, Inc. Supreme Industrial Products, Inc. Taylor Donuts, Inc. The Lawrence Levine Foundation in honor of Gov. Michael S. Dukakis The Palmeri Family Foundation The VIYU Foundation Tiffany & Co.

2017 CHILDREN OF PROMISE GALA

FUND-A-NEED SUPPORTS PARTNER PROGRAM CLASSROOMS:

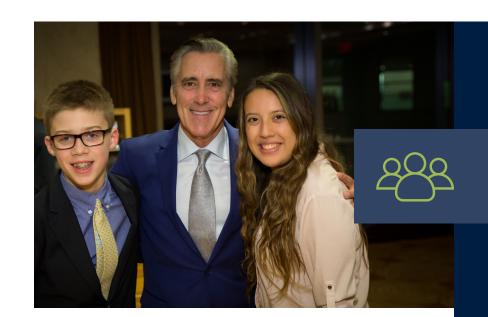
> Expanding your impact beyond the Southborough campus

The Fund-a-Need at the 2017* Children of Promise Gala raised \$150,000 to support NECC's Partner Program Classrooms and provided underfunded school districts with 48 iPads in 23 partner classrooms. Most of the funds were allocated to classrooms with the fewest public resources. This means that 150 students with autism are now being taught with NECC's ACE® ABA Software System, learning life skills and more to live as independently as possible.

These gifts also established a central curriculum library for all 50 partner classrooms to borrow from, giving NECC teachers even more resources at their fingertips.

\$733,898 TOTAL DOLLARS RAISED AT THE 2017 GALA **38.5% INCREASE OVER 2016**

*The 2017 Gala took place in FY18. The 2018 Gala will be reflected in the FY19 Annual Report.



Impact ACROSS NEW ENGLAND

250+ STUDENTS 45 SCHOOLS 26 SCHOOL DISTRICTS

"We recently started using mobile data collection at the high school (Cape Cod, MA). The devices have had such a positive impact on our classroom! Teachers can now take data on the ACE while they are running programs with the students. This gives us the opportunity to use the ACE resources and view student progress all day long. It has also saved us so much time! We are so grateful to have access to these devices in our classroom."







Annual Fundraising Events

SPECIAL EVENTS THROUGH THE FISCAL YEAR HAVE A SIGNIFICANT IMPACT ON **FUNDRAISING FOR NECC.**

"RUNNERS WORK HARD

TO ACCOMPLISH TWO

FEATS—DISTANCE

RAISING MONEY."

RUNNING AND

THANK YOU TO THE MANY SUPPORTERS, **VOLUNTEERS, TEACHERS,** STUDENTS, AND FAMILIES WHO TRULY MAKE THESE **EVENTS A SUCCESS.**

AUGUST 2017 | RAISED | \$32,466 Carissa Dube Ryan Matson Amanda Brooks Lauren Wallis Kylee Drugan-Eppich

Jackie Gryska Lori McKenna Mark Byron Emily McKenna Lauren Byron Molly Fodera Caitlin Pierkarski Joe Byron Caitlin Buchanan

Team NECC Falmouth Road Race

Stephanie Carlin

The "MIKE" Golf

Supported by Mike McKenna

AUGUST 2017 | RAISED | \$70,565

Children of Promise Gala

NOVEMBER 2017 | RAISED | \$733,898

Team NECC Boston Marathon

APRIL 2018 | RAISED | \$56,200

Brian Abcunas Andrea Zuchora Martha Schneider Pete McCoubrey Owen McOuaid Kate Groton

5K Walk/Run for Autism

MAY 2018 | RAISED | \$224,556

Carlos Placido Dunkin' Golf Classic for Autism

Supported by Neal Faulkner

JUNE 2018 | RAISED | \$213,410

Honorees

INSPIRATIONAL LEADERSHIP KATHY FOSTER & ROSEANN LOVELY COMMUNITY AUTISM CHAMPION DUNKIN' DONUTS OUTSTANDING NECC ALUMNA MEAGHAN MCCABE

Annual Giving Donors

ANNUAL GIVING PROVIDES FLEXIBLE RESOURCES FOR THE GREATEST NEEDS THROUGHOUT THE YEAR.

Many of the enhancements to our programs, services, and opportunities are made possible by private support from families and friends. We are humbled by the generosity of our donors. Listed here are donors of \$250 or more from July 2017-June 2018.

Founders \$25,000 +

Curtis and Diane Arledge Betsy Dangel Tom and Ann Edwards Neal Faulkner Ed and Mimi Fiorentino John and Diane Kim David and Elizabeth Klein Joanne and Ben Niedermeyer Laura and Harry Slatkin Robert and Michelle Smigel Lucia Smigel Bellanca Smigel Rutter Glenn and Peggy Tso

Innovators \$10,000-\$24,999

Chris and Melissa Beck Stuart Cruikshank and Emma Preston John DuPre and Colleen Dupre Yie-Hsin Hung and Stephen Farinelli The Lawrence Levine Foundation in honor of Gov. Michael S. Dukakis Lisel and Mark Macenka Mike and Lori McKenna Angelo and Ellie Moutoudis Michael and Dawn Nathanson Tom and Tracey Pacheco Chris and Pam Provo Jeffrey and Judy Scott Vinnie Strully Donald and Melinda Wilson Matthew and Dina Wosk Pete and Melissa Zorn

Benefactors \$5,000-\$9,999

Gerry and Patricia Austen Thomas Brenner Dave and Jodi Brunelle Andrew Budson and Amy Null

Stephanie and Simon Butler Toby and Barb Frey Robin and Brendon Giblin Peter and Margot Hanford Gretchen and Jon Hill Bill and Jill Leisman Michael and Kerri Lutz Robert and Susan McCabe Rabbi Jonah Pesner and Dana Gershon Erica Placido-Coelho Jim and Cecelia Rappaport Stuart Rose and Margie Topf Bob and Susan Ruzzo Jess and Jonathan Seaver Dinart Serpa Bob and Jean Sheridan Cathy and Michael Welch Richard and Shannon Wilz Becky Zorovic

Patrons \$1,000-\$4,999

Daron Acemoglu and Asu Ozdaglar Bill Ahearn and Teresa Garcia Scott and Brooke Anderson Tim Barclay James Barr Raj and Marcell Bhangoo Steven and Lori Block Andrew Blum Jared and Laurie Bouzan Martha Brown Matthew and Tara Brown Blythe Buchanan Richard Budson Jim and Peggy Burling Michael and Nicole Burwick Edward and Catherine Campbell Christopher and Christine Carr Larry Cetrulo Amit Chawla and Pooia Arora Chris and Jen Chiota Michael and Lynne Coviello Bobb and Glenda Cucher Judy Cunniff-Serio and William Serio Bill Daly Tim and Alison Dean Ed DiGeronimo and Leslie Lussier Timothy and Deborah Diggins Iames Doherty Mark Doten James and Ginny Downey Mike and Kellev Downey Larry and Laurie Drago Governor and Kitty Dukakis Adam and Cathy Dunsby Dennis Dyer and Lori Shaver Rich Emmett

Ioan Fallon

Martin and Susana Fantozzi

Michael and Anne Fantozzi

Judith Favell Kathy Foster and Leon Litchfield Ion and Molly Frey Mickey Geller Paul Glynn Oliver Hart and Rita Goldberg Jon and Lynne Greer Lynne and Jon Greer Craig and LeAnne Haba David Handin and Stephanie Carlin Kurt and Jane Hanson David Hoffman Kevin and Marnie Hoolahan Brendan and Susie Hughes Arnold and Carol Jeffreys Len and Elizabeth Jolles John and Elizabeth Jones Mary Kelly Tim and Caroline King Regina Kruger Charles and Brenda Larsen Nicholas and Irene Laurora John Lawton Benjamin Levin Rich and Kristen Locke Mark Lonergan RoseAnn and Ray Lovely Becky MacDonald Bill and Amy Mack Thomas and Anna Maroselli Rich Martin Ioe and Ann Mazzini Paul and Cathleen McGovern Helen Morrison Kim and Michael Morrissev Daniel and Lisa Muskat Francis and Patricia Nemia Keith and Samantha Newfield

Michael and Patricia Niedermeyer

Jonathan and Lynn Norton

Mathew and Margaret O'Brien

Robert and Naomi Odenkirk

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David and Lisa Sands

Robert Shoemaker

Marion Siltanen

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Supporters \$250-\$999

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Ion and Hilary Alford Marc and Beth Allison Norma Arnow Thomas and Kathryn Austin Ionathan Balter David Begelfer and Bette Ann Libby Beth Bellone Joseph and Marilyn Benoit Allison Bergenholtz Mark Bezos Tim and Darcy Biathrow Judith Block Bergman The Bonapace family Stephanie Bonfonte Anthony and Linda Bram Andy Breckman and Beth Landau Amanda Brooks Ron and Susan Bucchi

Sandra Budson

Warren Burroughs

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Paul Doherty



"A SCHOOL OF DEDICATED TEACHERS WHO CONSISTENTLY PUT THE STUDENTS FIRST, SO THEY CAN BE THE BEST PEOPLE POSSIBLE."

Behind the scenes

ANNUAL GIVING DONORS DAVID AND BETH KLEIN TAKE TIME TO CREATE A PROMOTIONAL VIDEO FOR THE 2018 ANNUAL CHILDREN OF PROMISE GALA



Annual Giving Donors

Linda and Michael Donahue Paul Donovan Gloria Drever Scott Duncan Carl and Kristin Dunlap Walter and Janet Dunsby Gavané and Tom Ebling Ronald and Dolores Edgren Stacy Edinburg Carol Eisenberg Erin Epker Chris and Michael Evans Esther Fein Debra Fife Dick Fitzpatrick Patricia Flaherty Bea Forrest Heather and Roger Fortin Howard and Laurie Foster Karen Foster Robert and Elaine Freedman Brian Oickle and Deirdre Frey Vanessa Frey Alan and Jena Friedman Bill and Lisa Fruhan Paul Fuerst Megan Gates Amy Geckeler Sarah Gelber Frank Giglio Jeff and Vanessa Gilbreth Carol Glazer Ionathan and Lori Gorski Dan and Karen Gould John and Ann Grady

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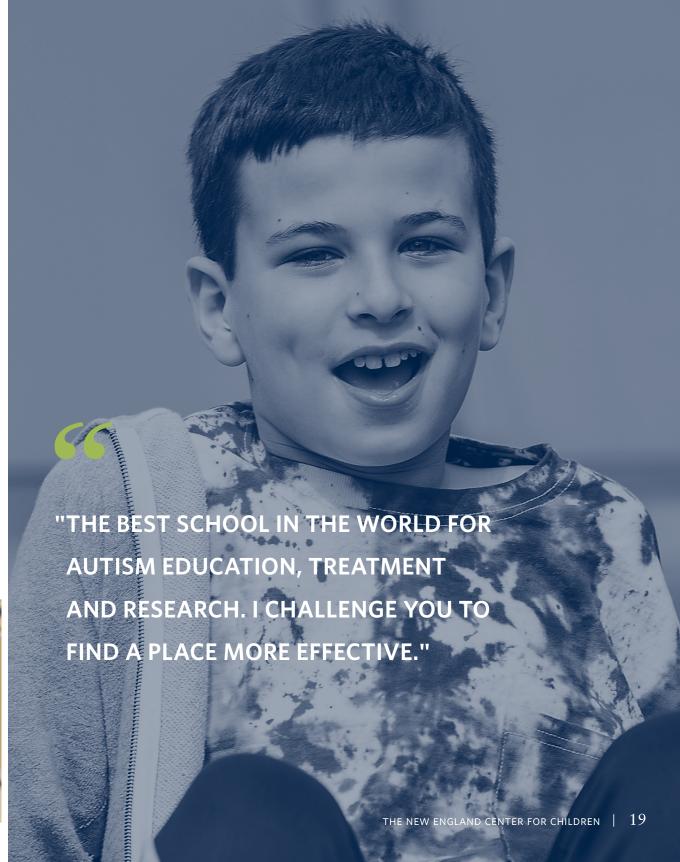
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Ellen Graham

Paul Grant

Stuart Greer

Stephen Graham

RESEARCH

Unrestricted gifts to NECC also fund research that helps children with autism learn and acquire daily living skills. Federal data shows that \$342 million was spent on autism research in 2015. The largest portion of funding addressed the underlying biology of ASD.

Source: https://iacc.hhs.gov/publications/portfolio-analysis/2015/#areas.

NECC's research focuses on identifying symptoms and improving treatment that children with autism need now.

IN FY18, THE RESEARCH **TEAM PRESENTED NEARLY 150 TIMES ACROSS** 7 COUNTRIES.

One of the most exciting research projects underway at NECC is an infant sibling project by Dr. Becky MacDonald. This study seeks to replicate research by Graupner and Sallows (2017) of the Wisconsin Early Autism Project looking at infant siblings of children with autism. Siblings of children who have autism are more likely to be diagnosed with autism than siblings of typically-developing children. In the Graupner and Sallows study, researchers found that infant siblings of children with autism can show symptoms of ASD before their first birthday.

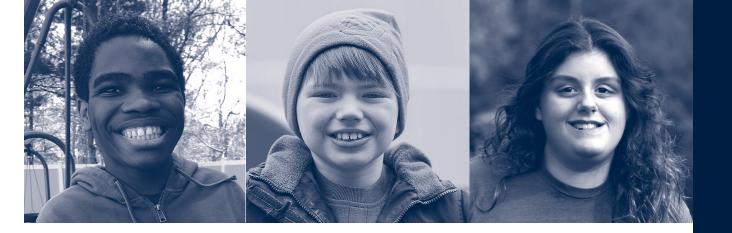
Recent data from the study suggests that symptoms—such as fleeting attention and lack of smiling—can emerge as early as the first two months of life. In the Wisconsin Study, 14 babies showed symptoms prior to the age of 6 months and received 15 to 40 hours of 1:1 early intensive behavioral intervention (EIBI) from a therapist. EIBI includes, but is not limited to, joint attention, eye contact, and extended playing with a trained therapist. Of the 14 who showed symptoms, 13 showed no symptoms by 24 months after their treatment.

Dr. MacDonald's research is funded by grants and gifts to the NECC Annual Fund. The goal of early identification of autism and EIBI is to prevent the full onset of ASD as a toddler develops. This study could have profound implications on policy for early assessment of autism.



- · Establishing sustainable ABA systems abroad
- Evidence-based practices of communication disorders in individuals with autism spectrum disorders
- · Cultural considerations in the application of ABA service delivery





Research has Immediate Impact: Research is integrated into the ACE® ABA Software System – ensuring that the ACE is the most current and effective software tool available for learners with autism. NECC's expertise and knowledge is also shared at conferences around the world and in peer-reviewed journals and books – reaching thousands of teachers and clinicians each year.



Why we need YOU

Support from individuals, corporations and foundations enables us to:

- · Provide students on our campuses and in partner classrooms with access to technology, adapted equipment, and community outings
- · Maintain and improve residences
- · Provide on-site wellness care for students
- · Prepare students for medical and dental visits
- · Disseminate our research
- · Fund vocational programming and provide transportation to job sites
- · Provide on-site graduate degree opportunities and continuing professional development for our staff, making them the best equipped teachers in the field
- · Stay current with the latest in instructive technology
- · Update and promote our cloud-based teaching curriculum, the ACE® ABA Software System



Financials

3,417 FY18 DONORS

\$1,925,000 DOLLARS RECEIVED IN FY18

\$557,265 PARENT MATCH CHALLENGE

Parent Match

6 FUNDRAISING EVENTS

2,060 TOTAL EVENT ATTENDEES

\$1,331,095 TOTAL EVENT DOLLARS



19% STUDENT EQUIPMENT

AND MATERIALS FITNESS EQUIPMENT AT SCHOOLS AND RESIDENCES, PLAYGROUND EQUIPMENT. SWIMSUITS AND POOL EOUIPMENT, ART AND MUSIC SUPPLIES, MINOR CAPITAL IMPROVEMENTS TO SCHOOL AND RESIDENCES

FY18 ANNUAL FUND ALLOCATION

4%

VOCATIONAL PROGRAM SUPPORT

TRANSPORTATION, OVERTIME STAFFING, EQUIPMENT, AND SUPPLIES

10%

SPECIALIZED IT

PROMETHEAN® BOARDS, IPADS AND SPECIALIZED APPS 36%

STUDENT ACTIVITIES

FIELD TRIPS AND ACTIVITIES - INCLUDING STUDENT **EVENTS SUCH AS PROM** AND HALLOWEEN BALL. FITNESS MEMBERSHIPS, WEEKLY OUTINGS, AND TRANSPORTATION

7%

RESEARCH AND STAFF TRAINING **OPPORTUNITIES**

CONFERENCES, STAFF SALARIES RELATED TO RESEARCH

STAFF SUPPORT

STAFF APPRECIATION INITIATIVES AND EVENTS, MANY ORGANIZED THROUGH PARENT ORGANIZATION 9%

OFF-HOUR **ACTIVITIES**

EVENTS

WEEKEND ACTIVITIES AT CENTRAL FACILITY, LIFEGUARDS FOR STUDENT/FAMILY

4%

INDIVIDUAL STUDENT NEEDS

SPECIALIZED FURNITURE FOR STUDENT/STAFF SAFETY, STUDENT CLOTHING, PROTECTIVE EQUIPMENT FOR STAFF

FY18 CONSOLIDATED FINANCIAL STATEMENT

